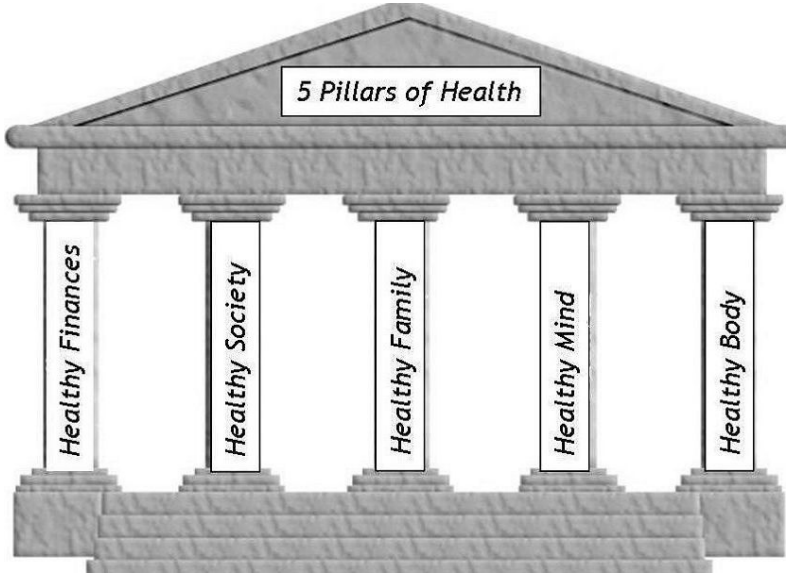


Getting Started



“How Successful Nikken Consultants Begin Their Careers”



Declaration of Intent

My reason for building the Nikken business:

What kind of business income would you develop?

- **Part time Income \$500 + a month**
- **Secondary Income \$2000 + a month**
- **Primary Income \$5000 + a month**

I will begin my business at the following level: _____

Business Launch- 5 Pillars of Business “Do What the Pros Do”

Pillar 1. Become a Consultant & Set Up Your E-Tools

- Go to www.mynikken.com with the help of your Sponsor to be and go to “Business Tools”, then “Sponsor a Consultant”.
- Go to the Personal Web Page of your sponsor to be and look under “Live It” and then “Become a Consultant”. You will need their ID number to do this.
- Fill out and fax in the Consultant Application to 1-800-669-8856.

With your password and Consultant ID number, go to www.mynikken.com and log in. Upgrade to “Advanced” to take advantage of Business Builders Tools/Discounts. Register for your Personal Web Page.

Pillar 2. Product Ordering- Begin Your Wellness Home!

- By Internet- www.myNikken.com - 3% discount on ordering with Advanced eNikken.
- By Fax- Fax order form to 800-669-8856.
- By phone- 1-800-669-8859 option 2. Mon-Fri 7 a.m. - 5 p.m. PST.

Recommended Beginning Business Builders Tools:

1. Good-Starter Pack	US Item #4062	CN Item #4063
2. Better-Builder Pack	US Item #4064	CN Item #4065
3. Best- Professional Pack	US Item #4066	CN Item #4067

You can order them when you fill out your Consultant Application (recommended)

Pillar 3. AUTOSHIP- Your Residual Income Vehicle

You can get set up during the sponsoring process or go to www.myNikken.com. At the top of the page, go to “Business Tools” on the drop down menu. Select “Order Processing” and then “Autoship Orders”.

Recommended initial Autoship:

- **Best:** Core System- Mega Daily 4, Jade Greenzymes, CIAGA, products for your specific nutritional needs.
- **Better:** Core System- Mega Daily 4, Jade Greenzymes, CIAGA
- **Good:** Pick something that sounds interesting or meets a need and begin to experience what whole food nutrition can do for you!

Pillar 4. Attend the First Possible Humans Being More/Business Fundamentals Training

Pillar 5. Build Your “100 List”

Now that you are prepared and equipped it is time to begin to share the vision with others and begin to build your business! Your 100 List is the initial list of who we will do this with and is the key to launching your business successfully! Download and complete your 100 List.

Sponsoring Meeting- Develop Your Silver Plan & Build Your Success Calendar

Go to www.Pathfinders.biz Home Page and download a “90 Day Success Planner”

Determine the date and plan to hit this important first goal using the Silver Action Plan Form & Plug into the team by learning the details of the events you can leverage. The “90 Day Success Planner” will guide your business from here.